



Assimilation Process

Green Room:

This is where we invite 1st, 2nd, and 3rd time guests/visitors to meet pastors Paul and Kim and fill out the visitor card (included in packet). Also, this is where these visitors receive gifts from Fresh Start (back of visitor card).

The Green Room team makes follow up calls to 1st time guests, thanking them for visiting and inviting them back.

For 2nd time guests, the team makes a follow up call as well as myself.

This gives 3 “touches” or points of contact to make them feel appreciated and welcomed back.

During the following week, 1st and 2nd time guests are mailed another small gift (book mark, etc.) along with information about the church.

After 3 visits, if they are interested in making Fresh Start their church, we encourage them to attend our

Next Step Dinner (see booklet).

This is where they hear the history of Fresh Start as well as Pastors Paul and Kim’s and gain understanding into the heart and DNA of Fresh Start and Revival.

In addition, we feed them a nice meal and strategically seat the pastoral staff at each of their tables to hear their stories and get to know them.

If they are interested in becoming covenant members of Fresh Start, we have them sign up for the Journey to Belong which begins with our Freedom Encounter.

Journey to Belong:

I have included a synopsis of the Journey to Belong process located in the Next Step Dinner booklet. This will give you an idea of what we teach.

Also, I included a sample of our covenant membership agreement. I give this to them at the last class which is the actual covenant membership class that I personally teach. I have them read it and sign before they leave the class.

The class is taught in two parts. The first is a teaching on *Koinonia*. These notes are a series Pastor Kim taught several years ago. The second is a teaching on *Covenant*. The Koinonia notes point to the Covenant notes. After all this has been completed, we have what we call the

Right Hand of Fellowship:

This is where we welcome the new members in front of the entire body and pray over them.

Then after service that day, we have a lunch for them where we as staff again sit with them at their tables and celebrate their completing of the Journey to Belong to become covenant members of Fresh Start.

At the lunch, we have them fill out the *SERVE* booklet which lists areas of ministry they might be interested in serving in. We do this to get them connected serving in the house as soon as possible.

Life Groups:

This is our goal for the assimilation process. To connect them with a small group of revivalist that meet and do life together. This is where community is built around Revival and Discipleship, as well as evangelism.